



Celebrating 15 years of business in Calgary!

DIRECT HIRE | TEMPORARY | EXECUTIVE

403.508.1000
www.aboutstaffing.com

About Staffing celebrates 15 fantastic years of business

Today marks my company's 15th year of business. I never know whether to call it a birthday or anniversary, because I certainly feel like About Staffing was born on this day, 15 years ago.

Realistically, being a mother of three and being married to my company, I guess an anniversary is more appropriate. Owning a company like mine certainly is as much work as a marriage; every day is somewhat of a struggle, requires a huge commitment and is a risk.

Relationships have come and gone, including employees, vendors, clients and candidates. Some I will never forget.

We have moved our offices a few times, we have tried some new things



and some things never change. On one hand, 15 years flew by. It feels like yesterday when I began with nothing but a big brick cell phone and a phonebook, a nice suit and a lot of guts.

On the other hand, the lessons we have learned, the awards we have been recognized with and the resources we now have all seem like a lifetime of accomplishments.

About Staffing's 5th anniversary was a class act; I was proud to say thank you to the 100 or so clients that showed up. Our 10th anniversary was an edgy support for Decidedly Jazz Danceworks, where we hosted a show for 150 clients who supported us and our community as a whole.

This past weekend, our 15th anniversary party had a turnout of over 200 people, including clients, vendors, employees, friends and family.

I guess it is really great that over the years, the numbers are getting greater and the relationships are getting easier, more comfortable and more authentic. The ups and downs that still exist are less dramatic, still stressful, but a little easier to manage. We still celebrate every success,

even really small ones. I still try to learn a lesson from every failure.

I am a little more cautious now, with age and wisdom, as I am not quite as adventurous or as naive as I was when I first started.

I also know experience is comforting and taking a short break is usually all I need to realize what I have built and how truly great it is.

Fifteen years is probably only half-way for me, so I can't wait to see what my fantastic company will teach me

over the next 15 years. Happy Anniversary, About Staffing!

Sharlene Massie is the C.E.O. of About Staffing Ltd., a dynamic personnel agency specializing in direct-hire and temporary placements. Questions for Sharlene? Visit the About Staffing website at www.aboutstaffing.com and click on the link under the Sun logo. This article may be reproduced or transmitted if done so in its entirety, including this copyright line. Copyright 2011, by About Staffing Ltd., all rights reserve.

PROOF IT PAYS TO READ THE SUN.

The Calgary Sun
IS NOW ACCEPTING APPLICATIONS FOR:
**CUSTOMER SERVICE REPRESENTATIVE/
SALES APPRENTICESHIP PROGRAM**

The Calgary Sun Advertising department has an immediate opening for a Coordinator to assist the sales staff and management team.

Responsibilities include but not limited to:

- Liaise between sales reps, clients, paper layout and ad production team.
- Communicating sales needs to ad production, business office and management.
- Processing of ad material (booking, ad tracking and finalizing proofs with client).
- Pulling run sheets, reports and email tear sheets on a daily basis.
- Cover-off for other sales coordinators and sales staff.
- Miscellaneous administrative responsibilities.

Qualifications:

- Solid experience in a Customer Coordinator role in the media industry.
- Previous experience booking newspapers and coordinating.
- Excellent interpersonal and problem-solving skills.
- Excellent organizational skills, ability to multi-task, detailed and accurate under pressure in a fast paced, detail oriented environment.
- Basic selling and negotiating skills an asset.
- Strong oral and written communication skills.
- Dedicated, highly motivated, impressive work ethic and passionate about "getting it done" for customers and the team.
- Proficiency in Microsoft Office and Excel.
- PMS knowledge an asset.
- Well versed in the internet and advertising online.

Interested and qualified applicants should submit their resume to:
The Calgary Sun
2615 12 St. N.E. Calgary, AB T2E 7W9
Attn: Kristal Ball
E-mail: kristal.ball@sunmedia.ca
Fax: 403-250-4241
Reference: Sales Apprenticeship

NO TELEPHONE CALLS ACCEPTED We thank all applicants for their interest however only those selected for interviews will be contacted.

The Calgary Sun is one of Canada's leading daily newspapers, an equal opportunity employer and division of Sun Media Corporation, the largest newspaper publisher in Canada.

SUN MEDIA
A Quebecor Media Company

PROOF IT PAYS TO READ THE SUN.

The Calgary Sun
IS NOW ACCEPTING APPLICATIONS FOR:
**RETAIL ADVERTISING SALES
REPRESENTATIVE**

The Calgary Sun has an immediate opening for a Retail Advertising Sales Representative to join our Department. Reporting to the Management Team, the ideal candidate should possess excellent communication and media presentations skills. A background in sales and an understanding of print media would be a definite asset.

Responsibilities include but not limited to:

- Servicing an existing account list
- Develop new sources of advertising revenue for our Sun & 24HR publications, as well as our online property, calgarysun.com

Qualifications

- Proven media sales experience (preferably with print/online).
- Proven sales ability with advertising clients.
- Talented at developing new clientele and expanding on existing client relationships.
- Excellent presentation skills with a flair and polish for presenting specialty products.
- A passion for prospecting and a knack for finding new business opportunities.
- Self-motivated, organized and disciplined.
- Out-going with excellent people skills.

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2615 12 St. N.E. Calgary, AB T2E 7W9
Attn: Kristal Ball
E-mail: kristal.ball@sunmedia.ca
Fax: 403-250-4241
Reference: Retail

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PROPAK

Propak Systems, located in Airdrie, Alberta is an established leader in engineering, fabrication and construction of gas compression and processing facilities for the energy industry.

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Currently have **DAY & EVENING** Shifts for
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| ✓ Zoom Boom Operator | ✓ Industrial Insulators |
| ✓ Spool Fitters | ✓ Steel Fabricators |
| ✓ Structural Welders (C.I.W.B. Certification) | ✓ Sheet Metal Building Erectors |
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AND
WEEKEND Shifts 10% Differential Offered.
This shift runs Fri. – Mon. 6 AM – 4:30 PM

- Interpret welding process specifications, operate manual or semi-automatic, fully automated welding equipment.
- Operate hoisting and lifting equipment.
- Read and interpret welding blueprints, manuals and processes.
- Brings technical problems encountered to the supervisors attention for resolution.
- Familiarize yourself with operation controls such as safe working practices and job hazard analysis as appropriate to specific work task.
- Responsible to follow all applicable company and corporate policies, guiding principles, procedures and programs; including health, safety and environmental requirements.

APPLICANTS INTERESTED IN JOINING PROPAK SYSTEMS MAY SUBMIT THEIR RESUME BY MAIL, E-MAIL OR FACSIMILE TO THE FOLLOWING LOCATION

440 – East Lake Rd. Airdrie, Alberta T4A 2J8 **FAX: (403) 912-7002**
E-MAIL: Trades@propaksystems.com

PROPAK THANKS ALL APPLICANTS FOR THEIR INTEREST;
ONLY INDIVIDUALS CONSIDERED FOR AN INTERVIEW WILL BE CONTACTED. NO PHONE CALLS PLEASE.