



## Ready for a career change?



# Wearing heart on sleeve dangerous at work

It's that time again when we all see red everywhere! Hearts abound this week, chocolate sales skyrocket, and I am sure the flower shops sell out.

Many people will choose to celebrate Valentine's Day with someone special. It is tough to get away from the fluttery feelings this week.

Are there rules around celebrating Valentine's Day at work? I certainly have my thoughts on dating co-workers, bosses or subordinates.

I know people who have affairs at work and think no one knows, but everyone at work knows. I also know people who've dated openly and when it went bad, one person had to quit. If two people meet at work, date, get married, and one leaves the job for other work, then all is OK. It is tough to meet people and have long-lasting relationships in the best of circumstances, and work complexities make it even more difficult.

Intimate relationships mean shar-



**SHARLENE MASSIE**

About Staffing

ing the good and the bad. Couples share money and money talk, co-worker and boss talk, successes and failures. Discussing these things with someone at work is touchy, and pillow talk with workmates can come back to bite you. But wait, it is Valentine's Day this week. So, we should be thinking about roses and butterflies, and those we find attractive. Big red hearts are floating around, but we still need to think clearly. If we like someone

romantically who we work with, take them for lunch or coffee. If we are in a committed relationship, go out for dinner. If we have single friends at work, bring them a yellow friendship rose, and say, "As friends, happy Valentine's Day!"

This is not the week to wear your heart on your sleeve if the person you want is a workmate. Don't get all caught up in the romance of the week. People having affairs at work, and think no one knows, should realize everyone at work knows.

Bosses dating subordinates is wrong and should be dealt with. Employees dating other employees should be considerate of co-workers,

who may be uncomfortable.

Do something nice for co-workers in general, and don't ask your boss on a date. Valentine's Day is one day that can make a mess of a career, or leave a wonderful lasting impression on those who really matter.

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Sharlene Massie is the CEO of About Staffing Ltd., a dynamic personnel agency specializing in direct-hire and temporary placements. Questions for Sharlene? Visit the About



Mains Transportation Services is now accepting resumes for the following positions:

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- Platform Trailer Apprentice
- Class One Drivers

Please send your resume to  
Mark Spent,  
Operations Manager  
Email: [mspent@mainscrane.com](mailto:mspent@mainscrane.com)  
Or fax: 780-955-9715.



Surefire industries is an innovative ground-breaking oil & gas manufacturing company. We manufacture both land and offshore stimulation equipment and offer customized solutions to fit our customer's exact requirements. We are rapidly growing and searching to add the following personnel to our team:

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- PLC Programmer
- Panel/Console Technicians (Experienced)
- Mechanical Engineers
- Safety Manager
- Safety Administrator
- Service Personnel
- QC Inspector
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Email: [hr@surefireindustries.ca](mailto:hr@surefireindustries.ca)  
Fax: (403) 269-1012

### OPPORTUNITY AWAITS YOU.

#### Digital Automotive Sales Supervisor – Southern Alberta

Autonet.ca is currently looking for a Digital Automotive Sales Supervisor for Calgary. This position is part of a solutions sales program supporting Sun Media sales consultants and customers in the automotive industry. The position requires a combination of both end user sales as well as consultative selling through internal sales channels. This position reports to the Director of Online Operations, Western Canada.

##### Responsibilities:

- Grow automotive sales revenue through direct sales, and through internal sales channels.
- Train and support internal sales consultants.
- Identify new automotive sales opportunities in print, online, web solutions, mobile and any other future platforms that may emerge.
- Provide consultative sales support and training – both in person and by phone/Internet.
- Present and articulate advanced product features, benefits and financial advantages.
- Be able to sell and differentiate in a competitive environment.
- Assist assigned sales consultants in closing sales opportunities.
- Able to provide product demonstration assistance for qualified opportunities.
- Work with the Director of Online Operations, develop individual and channel business strategies to drive sales growth.
- Work with the local Advertising departments within Southern Alberta.
- Maintain active sales pipeline and regularly update sales reporting tools.
- Become a trusted consultant to named accounts.
- Become an Autonet.ca and Dealer Solutions product expert.
- Take responsibility for ensuring internal and external customer satisfaction.

##### Requirements:

- Sales experience in the automotive industry (essential).
- Knowledge of the Internet and Internet-related sales, including social media (essential).
- Ability to travel extensively (essential).
- Sales management and training experience (important).
- Excellent communications skills (important).
- Knowledge of print advertising (asset).

Interested applicants should send their resumes by Feb 17, 2012 to the attention of:

**John McColman**  
Director of Online Operations, Western Canada  
AutoNet.ca  
E-mail: [john.mccolman@sunmedia.ca](mailto:john.mccolman@sunmedia.ca)

We thank in advance all applicants for their interest. Only those candidates under consideration will be contacted. No phone calls or agencies please.

**SUN MEDIA**  
A Quebecor Media Company



### 2012 TURNAROUNDS

Electricians & Instrumentation Technicians wanted for Turnaround work in the Edmonton and Red Deer areas from April - August.

For more information please contact  
Andrea Mercer at (403) 342-1666 or email  
your resume to [amercer@studon.com](mailto:amercer@studon.com)



[www.iceriversprings.com](http://www.iceriversprings.com)

Ice River Springs takes great pride in producing the highest quality spring water in North America from our protected natural springs. Since our inception in 1995, Ice River Springs has grown rapidly by offering a high quality, competitive product with excellent customer service. Ice River Springs now operates eight facilities in North America. Each of these facilities is dedicated to the community in which it operates. We are now seeking applicants for the following positions in our Calgary AB facility:

#### Maintenance Technician

Qualified candidates are invited to submit their resumé's to [hrcalgary@iceriversprings.com](mailto:hrcalgary@iceriversprings.com)



STUDON Electric & Controls Inc. is an industry leading Electrical/Instrumentation Contractor. Due to continued growth and success we are currently seeking a permanent, full-time Estimator for our Red Deer office.

- The ideal candidate will have the following:
- Five years Electrical/Instrumentation estimating experience - Preferably in the Oil & Gas industry
  - Ability to read, understand, and interpret blueprints effectively
  - Exceptional interpersonal skills to communicate effectively with clients, vendors, and all levels within the organization
  - Strong computer skills with a working knowledge of the Microsoft Estimating Package a definite asset
  - Problem solving and organizational skills
  - Highly organized with a strong attention to detail
- STUDON offers a competitive salary, and benefits package.

If you are interested in this opportunity to join a dynamic and growing company, please forward your resume to the address below. We thank all applicants for their interest; however only those candidates selected for an interview will be contacted.

Please note: This job posting closes on February 21, 2012.

**STUDON Electric & Controls Inc.**  
Red Deer, AB - T4P 3R3  
ATTN: Human Resources  
Fax # 403-342-6505  
Email [amercer@studon.com](mailto:amercer@studon.com)  
"People Pride & Service"



**Volker Stevin Highways Ltd**  
has the following hourly position available at our Inverlake shop.

#### OFFICE ASSISTANT

Outgoing and friendly, you are a team player who is also accustomed to working on your own. You are highly organized and are able to develop and maintain positive relationships with clients and staff. As the ideal candidate for this position you will have the following:

- Computer knowledge with data entry and word processing skills
- Basic knowledge of accounting systems, spreadsheet programs, and applications.
- Attention to detail with emphasis on accuracy
- Good communication skills in oral and written forms as well as reading and comprehension.
- Able to take direction or work on your own.

This position works Monday - Friday 8:00AM to 4:30PM with little requirement for overtime  
Please apply with resume and cover letter quoting Competition #12602 prior to February 15, 2012.

In Person: 7175 -12 Street SE, Calgary  
By Mail: Box 5850 Station A, Calgary, Alberta; T2H 2Y8  
By Fax: 403-720-0784  
By Email: [careers@volkerstevin.ca](mailto:careers@volkerstevin.ca)